

The Advantus Difference

At Advantus Health Partners, our focus is on providing you with end-to-end supply chain solutions with a GPO. We partner with health systems and organizations like yours to drive value beyond cost savings, but also to enhance clinical outcomes, foster strategic supplier relationships and optimize your supply chain. As a Garter Top Healthcare Supply Chain honoree, we understand what it takes to effectively operate health care supply chains while maximizing value and performance to your bottom line.

GPO Model

Others	Advantus
Primary GPO Provider Primary GPOs help members realize savings. Members receive access to contract pricing negotiated by the GPO that would otherwise not be available.	Dual/Secondary GPO Provider Secondary GPO partners complement primary GPO contracts with greater savings in strategic priority areas.

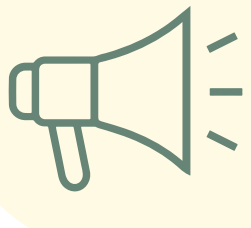


DID YOU KNOW?

Advantus offers one of the industry's only specialized contracts of physician preference items (PPI) and healthcare technology management (HTM) for GPO members.

Pricing

Others	Advantus
Tiered Pricing Many GPOs offer tiered pricing based on size and spend of the health system or organization. All members may not qualify for the deepest savings, based on size and spend.	Competitive Pricing Competitive pricing is a win-win for all members and leverages the purchasing power of the parent organization.

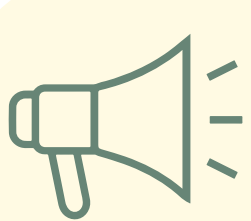


DID YOU KNOW?

Advantus offers competitive pricing to all members, no matter their size or spend.

Strategic Suppliers

Others	Advantus
Diverse supplier model Supply variability not only impacts cost but can compromise the safety of patients and health care workers.	Single source supplier model We've vetted the best suppliers to bring our members value. Industry leaders, such as GE Healthcare, Medline, Medtronic and HHS, underpin our member contracts and are held accountable for member success.

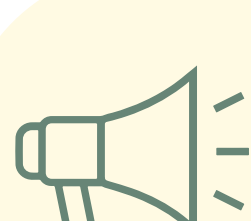


DID YOU KNOW?

Advantus leverages a "Costco model" for our GPO members, which streamlines our vendors and maximizes contract savings.

Customized Solutions

Others	Advantus
One-size-fits all One-size-fits-all approach for GPO members.	Modular solutions Our flexible solutions leverage our full suite of services, including management, consulting and operations.

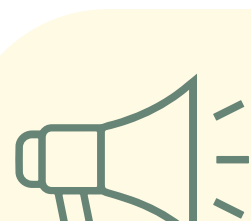


DID YOU KNOW?

As an end-to-end supply chain solutions company with a GPO, Advantus provides management, consulting, analytics, integrated logistics, distribution and more to members and clients.

Geographic Footprint

Others	Advantus
Nationwide reach Nationwide reach for members.	Nationwide reach We extend beyond the typical span of an aggregation group of our size and commit to bring innovation to the industry.



DID YOU KNOW?

Advantus' current customer engagements span 46 states and 1700 sites of care and continues to grow.

Consulting & Management Solutions

Others	Advantus
Sayers Consulting solutions by businesspeople.	Doers Consulting and management solutions by healthcare and supply chain operators.



DID YOU KNOW?

Advantus leaders have over a century of healthcare and supply chain experience. We've hired the industry's best to lead and consult.



About Advantus Health Partners

Advantus Health Partners offers end-to-end supply chain solutions, including a Group Purchasing Organization (GPO). Leveraging a strategic sourcing model, Advantus provides health systems and facilities with innovative supply chain models that drive efficiency, cost reductions and value.

To learn more about our customized solutions and to align your supply chain operations to meet your business objectives, please visit: advantushp.com.



Advantus
Health Partners