



Advantus
Health Partners

Transformational Value Analysis

Changing the way we engage clinicians in supply chain



Many health care organizations are searching for an effective way to unify cost saving initiatives with improved patient care. Transformational value analysis effectively engages clinical experts in the supply selection process to reduce variations in care ultimately leading to improved clinical outcomes. Our systemic approach makes the best use of clinician time while ensuring expert opinions drive contracting decisions. Our proven framework ensures contracting decisions positively impact the patient experience, reduce cost, and improve clinician satisfaction.

[AdvantusHP.com](https://www.AdvantusHP.com)


Transformational Value Analysis

Our Transformational Value Analysis solution takes into account the present-day challenges of our industry. We want our clinicians practicing at the top of their license, but need their input to transform healthcare supply chain. Our approach maximizes clinical expertise without overloading clinicians with menial tasks. This isn't the historical approach to value analysis, but a modernized methodology that engages clinical stakeholders using proven processes and a best-in-class framework.

With expert value analysis, you can improve patient and clinician satisfaction and your health system's financial stability. It is a key component to a clinically integrated supply chain.


We offer flexible levels of service to meet you where you're at:

- Engage Advantus to revolutionize your current process. Advantus will train your staff using a curriculum based on time tested techniques.
- Or you can let us do all the work. Advantus can provide a full service value analysis Director to lead your team in this transformation.
- Customize your engagement with us. Advantus has additional programs that can be tailored to fit the size and individual needs of your organization.




Embrace successful change management

Let the experts at Advantus show your team how to gain buy-in, develop successful communication plans, and more to reach your goals.



Reduce clinical product variation

We can work to eliminate redundancy in your product mix by identifying high quality products and eliminating waste.



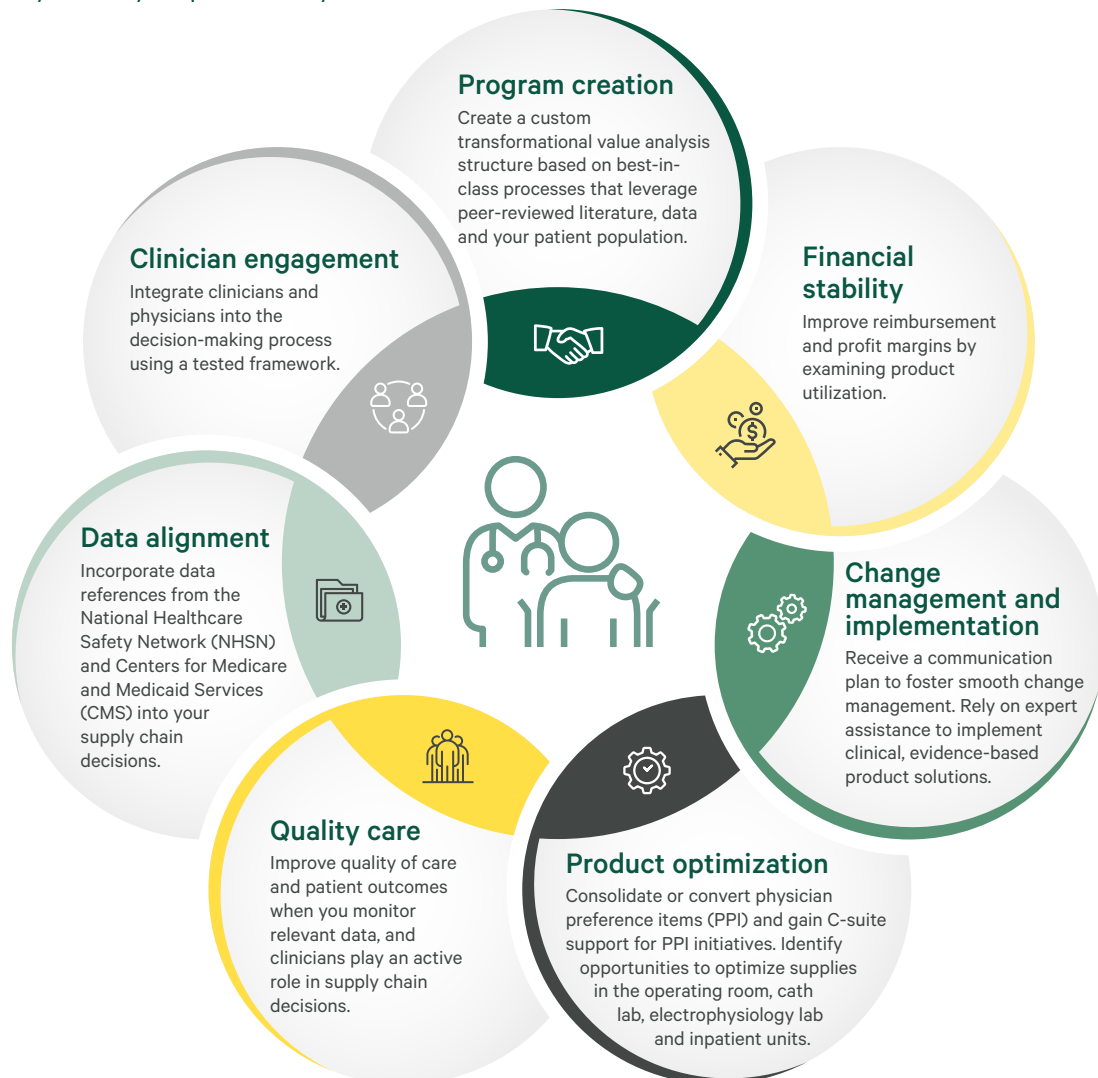
Leverage your data for creative solutions

Our Transformational Value Analysis program can use your health system's clinical and financial data to develop creative, custom solutions. For example: creating an end-to-end reprocessing system.

Healthcare leaders juggle many priorities and projects. Amid daily operations and future-focused strategies, home-grown value analysis efforts can fall behind industry trends. Our Transformational Value Analysis solution works to identify areas of opportunity for improved utilization and reduced waste all while incorporating the needs of the patient. A well-balanced value analysis team will drive product decisions that improve quality, infection rates and risk outcomes.

Improve patient outcomes and quality of care

Our Transformational Value Analysis solution engages clinicians and physicians to make sure your supply chain products enable high-quality care. From program development to change management, Advantus can support you every step of the way.



Did you know?

With our customized support offering, we can help you develop clinical programs using the fundamentals of traditional value analysis but with innovations to take your team to a whole new level.

You can revive your Reprocessing Program with Advantus Health Partners. Our four step approach considers physician preferences, resource allocation, environmental impact, and expense management.

Don't settle for the status quo

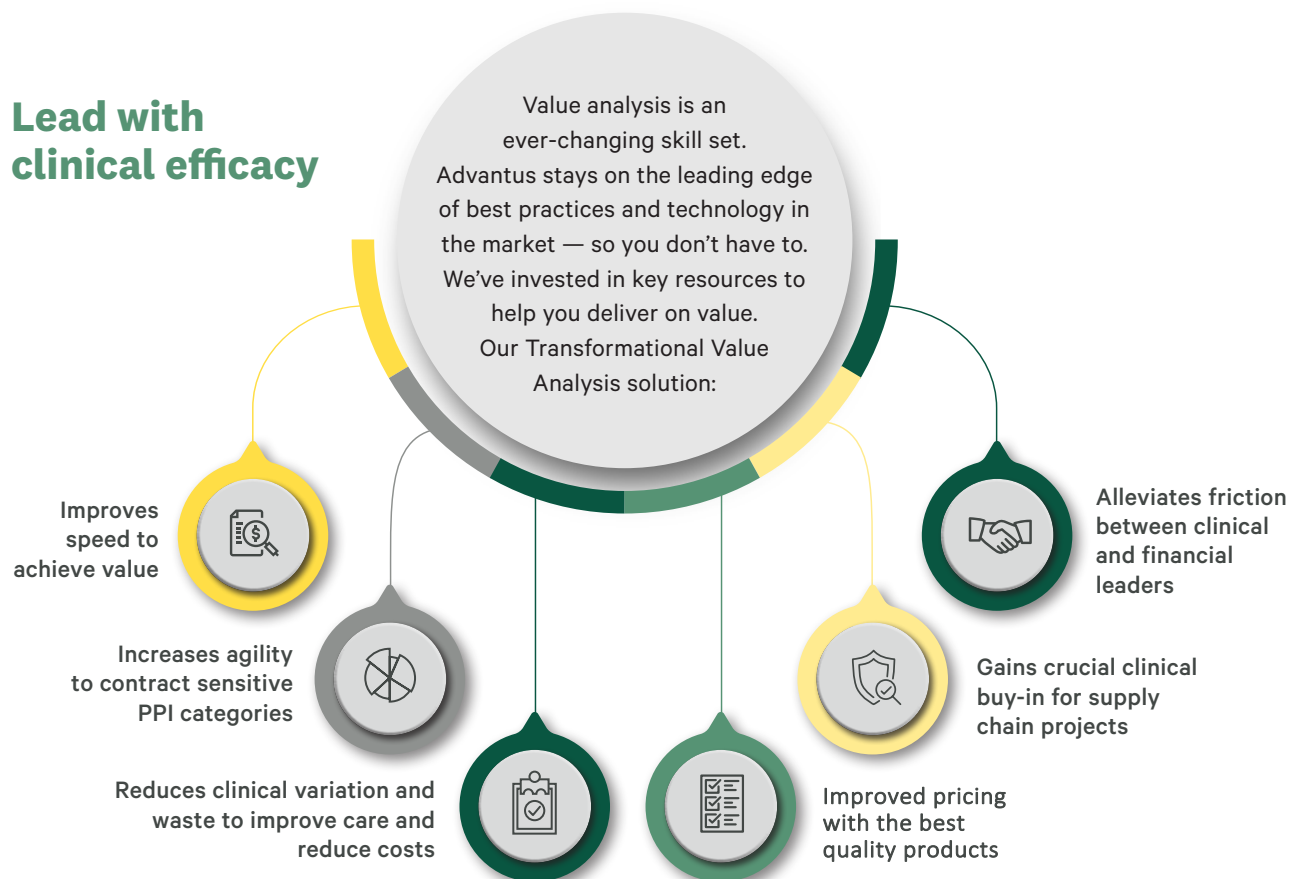
Healthcare supply chain is a complicated ecosystem. Too often, it excludes clinical experts from making and implementing decisions. Many organizations make decisions based solely on cost per item at the expense of clinical quality which can lead to costly failed implementations. And clinicians often feel supply chain decisions don't consider the patient or clinical workflow.

You won't see the results you want without an effective transformational value analysis process to optimize your supply chain decisions. Advantus' proven framework bridges the gap between supply chain and clinical experts.

Wield over 100 years of clinical and supply chain experience

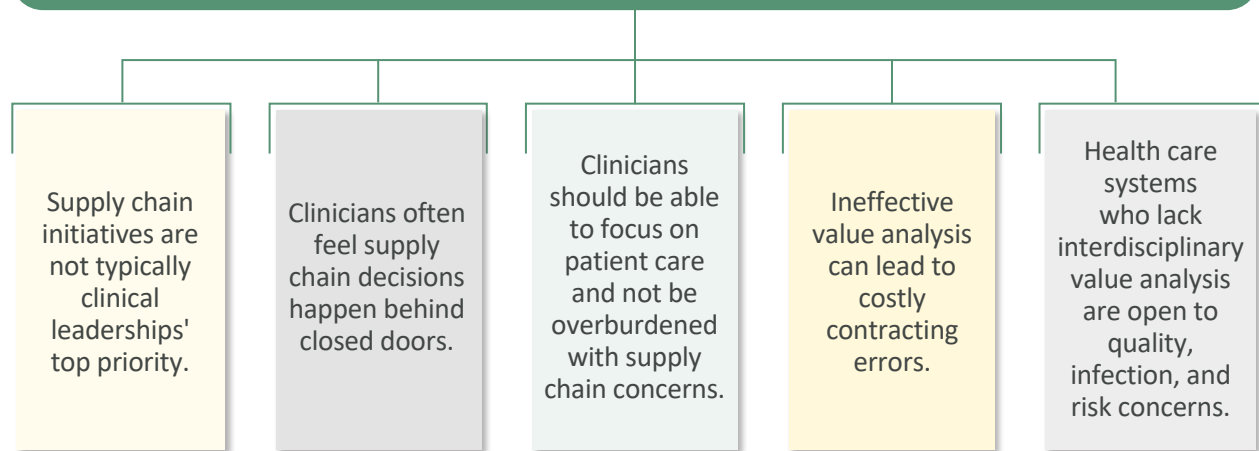
Leaders at Advantus Health Partners include clinical supply chain experts and a board-certified surgeon. Together, they have over a century of experience supporting every size hospital system. Apply their knowledge to fast-track your value initiatives.

Lead with clinical efficacy



Transform your health care supply chain

We recognize the challenges you face



Make supply chain easier with Transformational Value Analysis

Our value analysis framework strategically integrates clinicians with your health care supply chain decision-making process. If you want a tested program that eliminates competing priorities and improves collaboration between physicians and supply chain, we can help.



Advantus Health Partners' Transformational Value Analysis program offers you flexible support. Depending on your needs, Advantus can help implement a program with your existing staff, provide a clinical supply chain professional long-term, or focus on a specific initiatives such as reprocessing and cost and quality outcomes.



For more information, scan the QR code or visit advantushp.com/contact.